

The House Organ of

THE NORTH BRITISH RUBBER CO. LTD.

Affiliated to UNITED STATES RUBBER COMPANY



# Huge Belting Contract for Heathhall

## U.S. Rubber International lands £500,000 Order

On 14th March the following news release was issued:—

"Contracts totalling £1 million have been awarded to U.S. Rubber International (Great Britain) Ltd. and BTR Industries Ltd., both in association with M. Golodetz of Mining Lane, for the supply of 22 miles of Conveyor Belting to the U.S.S.R. The contract is shared between BTR and U.S. Rubber, and the latter's portion will be manufactured by The North British Rubber Company of Edinburgh. This is the largest single order yet received from Russia for Conveyor Belting and is believed to be the largest single export order obtained for belting. Deliveries will be made in 1962.

"To be used for opencast mining, this heavy, high tensile belting, some of which will be 80 ins. wide and of 14-ply construction and up to 1 1/2 in. thick, has been designed to meet particularly stringent U.S.S.R. specifications. It consists of an all "Terylene" carcass made from 900,000 lbs. of yarn supplied by I.C.I. The cover is specially reinforced with a nylon breaker, and specially compounded rubber covers for operating within a temperature range from 195° F. to -58° F.

"This contract, which our export associates, U.S. Rubber International, have won in negotiations just completed in Russia, represents £500,000 worth of Scottish-made conveyor belting and is a most valuable contribution to the Scottish economy," said Mr. Martin, our Managing Director, in referring to our share of the £1 million contract placed in Britain by the U.S.S.R. "This will ensure steady employment for our Belting Division at Heathhall."

Negotiations in Moscow were handled by C. J. Palmer, Managing Director, U.S.R.I., in London, who was accompanied by G. Thomson, our technical belting man at Heathhall. Our congratulations go to all who worked so hard to pull off one of the biggest orders ever to come our way.

This montage of some of the Press cuttings illustrates the interest created by our release. Radio and television news bulletins also referred to this big export order.

**SCOTS FIRM SHARES SOVIET CONTRACT**  
**CITY FIRM IN £1m. CONTRACT**  
**WORTH £1m. FROM RUSSIA**  
**CONTRACTS**  
**CONVEYOR BELTING ORDERS**  
**WORTH £1m. FROM RUSSIA**  
**Soviet Order**  
**£1 Million Works Share Edinburgh**  
**order for £1m. Soviet**  
**U.K. belting**  
**order for £1m. Soviet**  
**Record Belting Order**  
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**500,000 RUSSIAN ORDER FOR DUNTREYS FACTORY.**

### Congratulatory Messages

Rt. Hon. J. MACGAY, M.P., Secretary of State for Scotland.

"Regarding the contract for conveyor belting placed by the U.S.S.R. with you, I was very pleased to read of this, and I am sure that it must give you great satisfaction to have secured this contract."

Lord CRAIGTON, Minister of State for Scotland.

"I am delighted that half the contract has come to Scotland, with the consequent assurance of steady employment at your Duntreys factory. This is a fine achievement, and I send my warm congratulations."

W. S. ROBERTSON, Chief Executive Officer, on behalf of Lord Polwarth, Chairman of the Scottish Council.

"The receipt of the contract from the U.S.S.R., and of the share which would be made in Duntreys, is very good news indeed. It is undoubtedly a very considerable achievement on your part to have secured such a contract, and I know that Lord Polwarth will be very glad indeed to learn of it."

Sir J. GREGG DUNBAR, Lord Provost of Edinburgh.

"Regarding the most excellent contract which your company has secured, I am glad to read the news in greater detail. My most cordial congratulations."

Provost EDWARD WATT, J.P., Royal Burgh of Duntreys.

"My congratulations on this magnificent order. I am delighted at your success and, of course, at the effect of it on employment at your Duntreys factory."

TOM OSWALD, M.P., for Central Edinburgh, in which constituency is located Castle Mills.

"I sincerely hope that this is the forerunner of many orders for the future."

Rt. Hon. ARTHUR WOODBURN, M.P., for Clackmannan and East Stirling.

"I was delighted to see your order for belting. One of the values in this is in establishing a connection, and if your quality impresses the Russians—who are very choosy—and which I am confident it will, you may have started a flow of orders. They will know it's the cheapest to have the best in that line."

J. A. STODART, M.P., for West Edinburgh.

"I do congratulate you on this substantial contribution to the Scottish economy."

R. CLARK HUTCHISON, M.P., for South Edinburgh.

"About the rubber conveyor belting contract which your associates have received, this is good news indeed, and I am delighted about it. Your company have done a great deal for Scotland, and it is good to see them prospering. This latest order must give you much confidence for the future."

J. McINNIS, M.P., for Glasgow Central.

"I am delighted that this contract will mean that £500,000 of rubber conveyor belting will be made at your Duntreys factory. I wish you every success, and express the hope that this may lead to other similar contracts being placed with you in the future."

GEORGE LAWSON, M.P., for Motherwell.

"My colleagues and I often criticise our Scottish businessmen for their relative failure to keep up with their competitors, and I must say in honesty that I was delighted to hear how well your company had done."

